

Customer	
Contact person	
E-mail	
Telephone number	
Account number	
Quote number	

General

1.1 What's your industry?

1.2 What are you using now?

1.3 What is more important?

Are you willing to change the present look to have a better pricing?

Package

2.1 Standard packaging

Keramab layout (=plastic transparent bag / incl. products / Carton Keramab top)

Preferred language

2.3 Optional*

* *Transparent could also be supplied in other colours, but will influence the required quantities and pricing** *Customized packaging will influence the required quantities and pricing***Content**

3.1 Rope

Quality

Dimension/ quantity p/year:

mm /

mtrs

mm /

mrts

mm /

mtrs

Quality

3.2 Tape

Dimension/ quantity
(p/year)

/

/

/

Adhesive

Quality

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QUESTIONNAIRE BLISTERS

- 3.3 Glue If yes
- 3.4 Customized carton top If yes, sample available?
- 3.5 Other parts required* Yes If yes
* Think also on other (spare) parts or items

Info for quotation

- 4.1 What is the required quantity for a delivery?
- 4.2 Will there be specific packing details? *(In bag, per specific quantities, etc.)*
(Standard we will supply the x units in box)
- 4.3 Will there be an jpg files available for customized carton top

Are the following points discussed with the customer?

- * A call-off order
- * Art work charges
- * Pricing of competitor available
- * Required lead time for quotation

Remarks

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